## **Product Overview and Scope Guidelines**

## Greetings,

We respectfully appreciate your interest in purchasing panels from INTELLI-CORE, LLC and we are interested in working with your business to create a working partnership. We have a large volume of request for projects and partnerships from many industries, and desire to know more about the scope of your project.

**Privacy Disclosure:** INTELLI-CORE, an original equipment manufacturer, (OEM) as a supplier to many companies. INTELLI-CORE is also a whole good manufacturer of several brands of products such as, CORE ICE, CORE PRO, etc. By discussing your business' concepts and ideas may may overlap with current production relationships, but as a company, we will not share your concepts or ideas. In addition, sharing an idea of a potential project does not hold claim of exclusivity to a concept, as it may be in production or development by other companies. Further discussion with INTELLI-CORE have an implied held-harmless agreement for infringement on your invention, concept, or thoughts. If there is a direct overlap of our current product scheme that appears to overlap an existing partnership, we reserve the right to refuse further discussions.

## **General Guidelines:**

- Our largest continuous panel size is 84" x 144"
- Our panel costs range from \$6.50 to 8.00 a square foot depending on the panel recipe
- We do not teach you how to join, fasten, or build your composite panel structures but we require design approvals we advise insight for your project
- We offer design and CAD assistance at a rate of \$120 per hour for concept development. If and when a project moves forward into regular production, our partner rate is \$80 per hour going forward, and a credit of the differential will be credited to your first invoice up to 10% back per invoice spread out over multiple orders
- In general, the weigh to of the panels we produce is 1.4 pounds per square foot for a 1-1/2" thick wall.
- Windows, CORE Rail, CORE Rail Accessories, etc. can be purchased from INTELLI-CORE
- Payment terms are 50% down upon time of order and paid in full upon pick up.
- Projects may qualify for Certified Builder Program
- Projects that may overlap into existing manufactured products may be limited in assistance from INTELLI-CORE or rejected

## **OEM Process Initial Steps**

